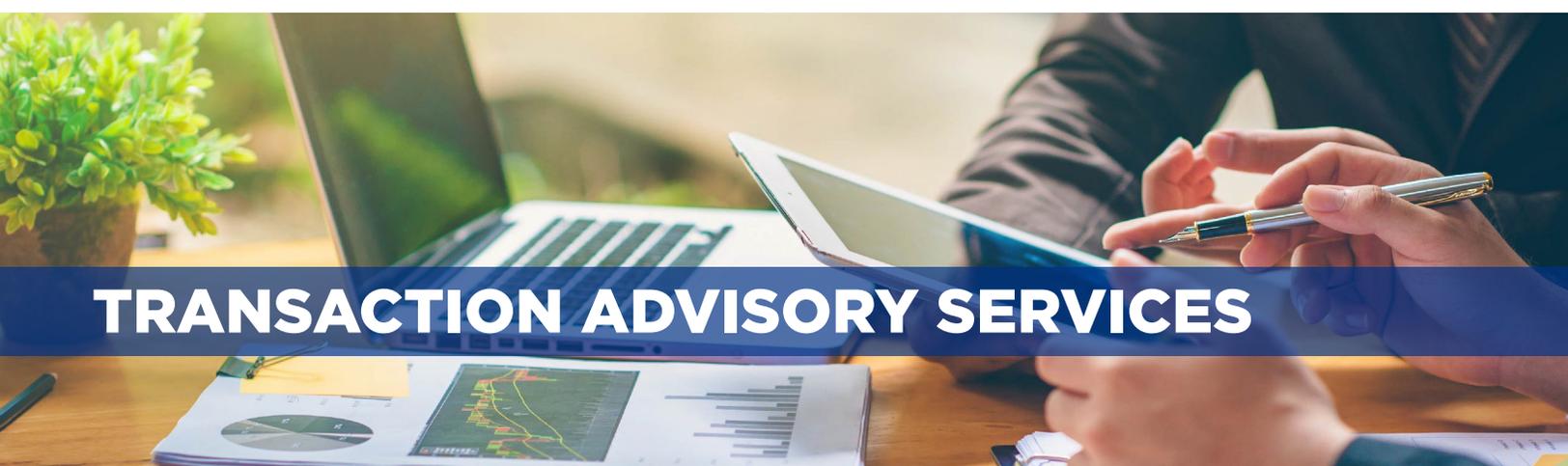


Consulting



TRANSACTION ADVISORY SERVICES

The Schneider Downs Transaction Advisory team helps companies maximize the success of all business transactions, including mergers, acquisitions, capital raising, due diligence, valuations and succession planning. Our team consists of interdisciplinary dedicated professionals, mainly shareholders and senior managers, who provide support across all aspects of transactions including:

DUE DILIGENCE AND QUALITY OF EARNINGS

Our seasoned professionals have the knowledge and experience necessary to assist buyers, sellers, investors, private equity firms and lenders in organizing and completing both buy-side and sell-side due diligence reviews.

Quality of Earnings

Our senior business analysts focus on both the content and underlying quality of the balance sheet and income statements, to present a clear picture of a target company's financial condition.

Buy-side Due Diligence

Engaging in buy-side financial due diligence is a prudent and necessary step in the evaluation process of an acquisition. Our inquiries and analysis are designed to aid companies in making an informed decision and equip them with the knowledge to effectively negotiate towards a fair purchase price for the value obtained.

Sell-side Due Diligence

Our experienced team provides quality of earnings analysis along with other procedures as a part of the sell-side financial due diligence process, both of which help companies navigate the landscape of the negotiation process while increasing their credibility and the buyer's confidence.

We recognize that every due diligence engagement is different and ensure that a team of highly skilled and responsive professionals with applicable industry specializations will be assigned to the project.

INVESTMENT BANKING

Leveraging years of financial transaction and executive management experience across a broad spectrum of industries and client situations, the Schneider Downs Corporate Finance team provides premier investment banking and advisory services related to mergers and acquisitions and real estate capital markets. Key services include:

- » Acquisition Advisory
- » Capital Raising to support Commercial Real Estate Acquisition and Development
- » Sales and Divestiture Advisory
- » Strategic and Financial Advisory

Schneider Downs Corporate Finance, LP is a registered broker/dealer. Member FINRA/SIPC.

BUSINESS VALUATION SERVICES

Our experienced business valuation management team provides business valuation and other advisory services in a broad range of valuation offerings, including buy/sell agreements, estate and gift tax, S corporation elections, transfer pricing, mergers and acquisitions and ASC topics including ASC 820, ASC 805, ASC 718, ASC 350 and 360.

EXIT PLANNING AND SUCCESSION ADVISORY

Our Exit Planning and Succession Advisors are comprised of advisory professionals from five practice units—assurance and tax advisors, business advisory, technology advisors, corporate finance and wealth management—to deliver seamless, fully integrated exit and succession solutions to meet whatever objectives you have in mind.

DATA ANALYTICS FOR FINANCIAL TRANSACTIONS

Our business and technology advisory groups combine decades of industry-specific knowledge with state-of-the-art data analysis tools, analytic programs and techniques to design procedures that efficiently and effectively maximize value and minimize risk.

ABOUT THE SCHNEIDER DOWNS TRANSACTION ADVISORY TEAM

Our team includes a diverse mix of industry experience and professional backgrounds including:

- » Core financial due diligence professionals
- » Corporate finance and senior financial analysts
- » Employee benefit specialists
- » Information technology specialists
- » International tax specialists
- » Operational due diligence specialists
- » Process improvement specialists
- » Tax professionals
- » Valuation specialists

For more information on how Schneider Downs Transaction Advisory can help your organization, please visit www.schneiderdowns.com/fas-transaction-services or contact us contactsd@schneiderdowns.com.



www.schneiderdowns.com

TAX
AUDIT AND ASSURANCE
CONSULTING
WEALTH MANAGEMENT

PITTSBURGH
One PPG Place
Suite 1700
Pittsburgh, PA 15222
P 412.261.3644

COLUMBUS
65 E. State Street
Suite 2000
Columbus, OH 43215
P 614.621.4060

WASHINGTON, D.C.
1660 International Drive
Suite 600
McLean, VA 22102
P 571.380.9003

This brochure describes certain services of Schneider Downs & Co., Inc. that may be available depending upon the client's particular needs. The specific terms of an engagement letter will govern in determining the services actually to be rendered by Schneider Downs to a particular client.